Baillie Gifford™

Baillie Gifford Long Term Global Growth Investment Fund

31 March 2025

About Baillie Gifford

Philosophy	Long-term investment horizon A growth bias Bottom-up portfolio construction High active share
Partnership	100% owned by 58 partners with average 20 years' service Ownership aligns our interests with those of our clients Enables us to take a thoughtful, long-term view in all that we do Stability, quality and consistency

Investment Proposition

The LTGG Team is structured such that every investor can contribute meaningfully to the generation of new ideas, stock research and stock discussions. We want to bring cognitive diversity, creativity and imagination to the research process. Once a stock has been fully researched and discussed, the decision makers are responsible for making the ultimate decision on its inclusion (or otherwise) in the portfolio. Their decisions place an emphasis on backing enthusiasm rather than achieving a full consensus. The LTGG portfolio is deliberately concentrated so the bar is high for any stock to be included in the portfolio. Stocks will typically enter the portfolio as small positions. Thereafter, the bias is towards hold discipline and running winners with a belief that asymmetric returns will drive investment performance.

Fund Facts

Fund Launch Date	10 April 2017
Fund Size	£1695.2m
IA Sector	Global
Active Share	90%*
Current Annual Turnover	21%
Current number of stocks	39
Stocks (guideline range)	30-60

*Relative to MSCI ACWI Index from 30 June 2023, previously FTSE All World Index. Source: Baillie Gifford & Co, MSCI.

Fund Manager

Name	Years' Experience
Mark Urquhart*	29
John MacDougall*	25
Michael Pye	12
Gemma Barkhuizen	8

*Partner

Fund Objective

To outperform (after deduction of costs) the MSCI ACWI Index, as stated in sterling, by at least 2.5% per annum over rolling five-year periods. Prior to 1st July 2023, to outperform (after deduction of costs) the FTSE All-World index, as stated in Sterling, by at least 2.5% per annum over rolling five-year periods.

The manager believes this is an appropriate target given the investment policy of the Fund and the approach taken by the manager when investing. In addition, the manager believes an appropriate performance comparison for this Fund is the Investment Association Global Sector.

There is no guarantee that this objective will be achieved over any time period and actual investment returns may differ from this objective, particularly over shorter time periods.

Periodic Performance

	3 Months	1 Year	3 Years (p.a.)	5 Years (p.a.) †
Class B-Acc (%)	-8.7	5.9	3.8	12.4
Index (%)*	-4.2	5.3	8.1	14.7
Target (%)**	-3.6	8.0	10.9	17.6
Sector Average (%)***	-4.5	-0.3	4.3	11.5

Source: FE, Revolution. Total return net of charges, in sterling.
Share class returns are calculated using 10 am prices, while the Index is calculated close-to-close.
Baillie Gifford operates a single swinging price for the Fund and, therefore, may apply a dilution adjustment to the price to protect long-term investors from the costs associated with buying and selling underlying investments that result from other investors joining or leaving the Fund. This adjustment will affect relative performance, either positively or negatively.
*MSCI ACWI Index from 30 June 2023, previously FTSE All World Index.
**MSCI ACWI Index plus at least 2.5% per annum over rolling five-year periods from 30 June 2023; previously FTSE All World Index plus at least 2.5% per annum over rolling five-year periods.
***IA Global Sector.

Discrete Performance

	31/03/20-31/03/21	31/03/21-31/03/22	31/03/22-31/03/23	31/03/23-31/03/24	31/03/24-31/03/25
Class B-Acc (%)	78.5	-10.3	-16.7	26.9	5.9
Index (%)*	39.6	12.8	-0.9	21.1	5.3
Target (%)**	43.1	15.6	1.6	24.2	8.0
Sector Average (%)***	40.6	8.4	-2.7	16.7	-0.3

Source: FE, Revolution. Total return net of charges, in sterling.
Share class returns calculated using 10am prices, while the Index is calculated close-to-close.
Baillie Gifford operates a single swinging price for the Fund and, therefore, may apply a dilution adjustment to the price to protect long-term investors from the costs associated with buying and selling underlying investments that result from other investors joining or leaving the Fund. This adjustment will affect relative performance, either positively or negatively.
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***IA Global Sector.

Market environment

Macroeconomic and geopolitical uncertainties presented significant turbulence for equity markets during the first quarter of 2025. Amid such noisy times in markets, we avoid focusing on the short term and try to keep our analytical lens attuned to our 5–10-year investment horizon. Our focus is always on company fundamentals. This is because share prices tend to follow the operational performance of companies over the long term. It is reassuring that LTGG portfolio companies continue to demonstrate remarkably strong fundamentals.

Performance

Top contributors to performance during Q1 2025 included **Spotify**, **Sea Ltd.**, and **PDD**.

The share price of **Spotify**, the audio streaming service, rose by approximately 20% during the period. The company's latest earnings release revealed continued double-digit growth of paid subscribers despite having raised subscription fees. Meanwhile, cost-cutting measures have driven considerable margin expansion. As a result, 2024 was Spotify's first full year of profitability since its founding in 2006.

Similarly, the share price of **Sea Ltd.**, the Southeast Asian e-commerce, gaming and fintech platform, increased by over 20% during the quarter. The company reported revenue growth of nearly 25% year-on-year, while its e-commerce segment delivered its first full year of profitability in 2024.

PDD, the Chinese social e-commerce platform, delivered a share price performance of around 25% during the quarter. Its core business in China continues to win market share despite competition from Alibaba and JD.com, its international business Temu continues to expand overseas, and net profit is growing by nearly 17% year-on-year.

Top detractors from performance during Q1 2025 included **The Trade Desk, e.l.f. Beauty,** and **Tesla.**

The Trade Desk an American technology company reported its first miss on revenue and earnings guidance in its seven-year history as a public company. Despite being only low single-digit misses, the share price roughly halved during the quarter. Our recent discussions with the founder Chief Operating Officer (COO) have provided us with reassurance that the operational reasons for the miss are temporary and are being rectified. Meanwhile, the company continued to grow revenues in excess of 20% per annum (p.a.), outpacing its industry peers. We retain conviction in the long-term upside potential.

The share price of cosmetics company **e.l.f. Beauty** almost halved during the period. This appears to reflect weak US consumer sentiment in an environment of higher living costs. However, e.l.f. Beauty continues to demonstrate robust operational performance, reporting sales growth in excess of 30% year-on-year (significantly outpacing its peers.) while increasing its market share in the US.

Tesla, the electric vehicle (EV) manufacturer, witnessed a share price decline of roughly 30% during the quarter, returning to its price before the 2024 US presidential election. Revenue growth remains lacklustre, and earnings have declined year-on-year, as lower average selling prices have offset record vehicle deliveries. Meanwhile, Tesla's product line-up has faced intensifying competition, while its robotics and autonomous driving business units (though impressive) remain nascent with a wide range of potential outcomes.

Notable transactions

Sometimes there will be long-term signals in short-term noise, and it is important we don't use LTGG's focus on long-termism as an excuse for inertia. With this in mind, we continue to reflect on our investment cases for companies in the portfolio to assess whether there are any material implications for our long-term scenarios and recalibrate positions accordingly. We have therefore undertaken some trading this quarter as follows:

We made complete sales of messenger ribonucleic acid (mRNA) vaccine company **Moderna**, semiconductor company **AMD**, and **Tesla**.

Success in **Moderna's** Covid vaccination was supposed to de-risk the broader respiratory pipeline, yet its respiratory syncytial virus (RSV) product has been disappointing, failing to gain meaningful market share against big pharma competitors. Likewise, Covid vaccines were supposed to provide a durable profit stream in an endemic scenario for the virus, but Covid vaccine uptake has massively undershot our upside scenarios. The pile of cash generated during the pandemic was supposed to increase the odds of success across all the 'big killers', but the company has burned through that cash very fast, necessarily retreating from cardiovascular disease and several oncology projects. That meaningfully curtails the upside potential, while the downside risk has increased due to balance sheet weakness. We exercised patience with this holding because the combination cancer vaccine with Keytruda remains encouraging, with promising melanoma data. But the probability-adjusted payoffs no longer look attractive relative to the rest of the LTGG portfolio, so we have sold the shares in order to consolidate behind higher-conviction positions.

We first invested in AMD because we hypothesised that share gains from Intel in server central processing units (CPUs) would accelerate, we were attracted to Chief Operating Officer (CEO) Lisa Su's track record, and because of other design intellectual property (IP), notably in field-programmable gate arrays (FPGAs), which provided optionality and a potential growth driver, particularly in relation to artificial intelligence (AI). While AMD's share gains in CPUs have indeed accelerated at Intel's expense, the company has now shifted to competing in graphics processing units (GPUs). Progress here has been creditable; however, AMD faces a formidable competitor in NVIDIA, whose developer ecosystem, customer relationships, and sophisticated product roadmap present a high hurdle for followers. It would also appear that FPGAs are inferior to GPUs for AI due to the latter's greater flexibility and the speed with which the field is moving. Finally, we have observed that competition in AI inferencing is intensifying, with Broadcom, ARM, and other proprietary silicon efforts all competing for AMD's opportunity. We are uncomfortable with the change in investment thesis required to continue holding.

In recent years, our scenario work for **Tesla** has increasingly focused on the potential value that might be associated with their non-auto manufacturing revenue streams over the next decade. Acknowledging the range of intensifying competitive pressures around the core car business, we have focused on potential long-term opportunities that might be associated with Tesla's autonomous driving software, energy storage and robotics businesses. While these three areas all have the potential to be very large and profitable in the years to come, our collective view has been that Musk's "first principles" based engineering talent is key to unlocking these opportunities. In recent months it has become increasingly clear that his focus lies elsewhere, while his governmental role risks tarnishing the core car brand. We have therefore decided to move on from the holding, recycling the proceeds into other holdings whose strong operational progress has been overlooked amidst current market volatility.

In addition to recycling proceeds from these complete sales into several existing holdings, we also made one new purchase: **TSMC.**

TSMC is the world's largest dedicated semiconductor foundry, manufacturing advanced microchips and integrated circuits for major technology companies like Apple, Nvidia, AMD and hundreds of other customers. As investment in AI continues and changes, from chatbots to autonomous robots, we believe TSMC will be one of the crucial bottlenecks in this supply chain. TSMC stands to benefit from being a pure-play foundry (i.e. it does not seek to compete with its customers), technology agnosticism (its manufacturing prowess is in high demand for a plethora of different applications), and proven ability to unlock additional value through its relentless innovation (translating into world-leading yields). Moreover, the company's distinctly long-term approach, as exhibited over the past several decades, cuts through the inherent cyclicality of the semiconductor industry. This, coupled with TSMC's dominant position supplying a growing market, gives us confidence in its enduring growth over the long term.

Market Outlook

Our outlook remains unchanged. As a reminder, LTGG remains laser-focused on identifying what we believe to be the world's leading growth companies based on the strength of their fundamentals, recognising that share prices tend to follow companies' operational performance over the long term. We therefore seek to invest in those outlier companies early, hold them at scale via this concentrated portfolio, and remain invested for the long term.

Stock Level Attribution

Top and Bottom Ten Contributors to Relative Performance

Quarter to 31 March 2025

Stock Name	Contribution (%)
Spotify Technology SA	0.8
SEA Ltd	0.7
BeiGene	0.7
PDD Holdings	0.6
Apple	0.5
Tencent	0.5
Alphabet	0.5
MercadoLibre	0.4
Microsoft	0.4
Broadcom Inc	0.4
The Trade Desk	-2.0
e.l.f. Beauty	-1.0
Tesla Inc	-0.6
Datadog	-0.5
Amazon.com	-0.5
AppLovin	-0.4
Atlassian Corp Plc	-0.4
Biontech ADR	-0.3
Shopify	-0.3
Samsara	-0.3

One Year to 31 March 2025

Stock Name	Contribution (%)
Spotify Technology SA	2.3
SEA Ltd	2.2
NVIDIA	1.8
Meituan	1.5
AppLovin	1.4
Netflix Inc	1.2
BeiGene	0.8
Tencent	0.7
Microsoft	0.7
Intuitive Surgical	0.6
Dexcom Inc	-2.0
Moderna Inc	-1.8
ASML	-1.7
e.l.f. Beauty	-1.6
The Trade Desk	-1.2
Advanced Micro Devices Inc	-0.9
Enphase Energy Inc.	-0.8
Symbotic	-0.7
Apple	-0.7
Adyen NV	-0.7

Source: Revolution. Baillie Gifford Long Term Global Growth Investment Fund relative to MSCI ACWI Index from 30 June 2023, previously FTSE All World Index.
Some stocks may only have been held for part of the period.
All attribution figures are calculated gross of fees, relative to the Index from stock level up, based on closing prices.
As Attribution is shown relative to the benchmark, not all stocks shown are held in the portfolio. See the List of Holdings section of this report for the stocks held.

Transactions from 01 January 2025 to 31 March 2025.

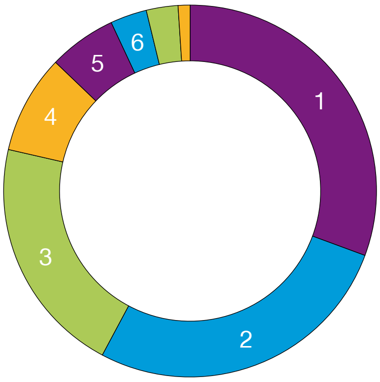
New Purchases

Stock Name	Transaction Rationale
TSMC	We have purchased a position in TSMC for your portfolio. TSMC is the world's dominant wafer manufacturer, with an over 90% market share in manufacturing silicon wafers for the most advanced logic chips. As investment in artificial intelligence continues and changes, from chatbots to autonomous robots, we believe TSMC will be one of the crucial bottlenecks in this supply chain. TSMC stands to benefit from being a pure-play foundry (i.e. it does not seek to compete with its customers), technology agnosticism (its manufacturing prowess is in high demand for a plethora of different applications), and proven ability to unlock additional value through its relentless innovation (translating into world-leading yields). Moreover, the company's distinctly long-term approach, as exhibited over the past several decades, cuts through the inherent cyclicality of the semiconductor industry. This, coupled with TSMC's dominant position supplying into a growing market, gives us confidence in its enduring growth over the long term.

Complete Sales

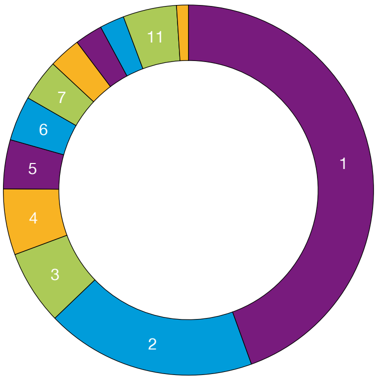
Stock Name	Transaction Rationale
Advanced Micro Devices Inc	We first invested in AMD because we hypothesised that share gains from Intel in server CPU would accelerate, we were attracted to CEO Lisa Su's track record, and because of other design IP (notably in FGPAs) which provided optionality and a potential growth driver, particularly in relation to AI. Whilst AMD share gains in CPU have indeed accelerated at Intel's expense, the company has now shifted to competing in GPUs. Progress here has been creditable, however, AMD faces a formidable competitor in NVIDIA whose developer ecosystem, customer relationships, and sophisticated product roadmap present a high hurdle for followers. It would also appear that FGPAs are inferior to GPUs for AI due to the latter's greater flexibility and the speed with which the field is moving. Finally, we have observed that competition in AI inferencing is intensifying, with Broadcom, ARM, and other proprietary silicon efforts all competing for AMD's opportunity. We are uncomfortable with the change in investment thesis required to continue holding.
Moderna Inc	We made a complete sale of Moderna. Our investment thesis has broken. Success in its Covid vaccination was supposed to de-risk the broader respiratory pipeline, yet the RSV product has been disappointing, failing to gain meaningful market share against big pharma competitors. Likewise, Covid vaccines were supposed to provide a durable profit stream in an endemic scenario for the virus, but Covid vaccine uptake has massively undershot our upside scenarios. The pile of cash generated during the pandemic was supposed to increase the odds of success across all the 'big killers', but the company has burned through that cash very fast, necessarily retreating from cardiovascular disease and several oncology projects. That meaningfully curtails the upside potential, while the downside risk has increased due to balance sheet weakness. We exercised patience with this holding because the combination cancer vaccine with Keytruda remains encouraging, with promising melanoma data. But the probability adjusted payoffs no longer look attractive relative to the rest of the LTGG portfolio, so we have sold the shares in order to consolidate behind higher-conviction positions.
Tesla Inc	In recent years, our scenario work for Tesla has increasingly focused on the potential value that might be associated with their non-auto manufacturing revenue streams over the next decade. Acknowledging the range of intensifying competitive pressures around the core car business, we have focused on potential long-term opportunities that might be associated with Tesla's autonomous driving software, energy storage and robotics businesses. Whilst these three areas all have the potential to be very large and profitable in the years to come, our collective view has been that Musk's "first principles" based engineering talent is key to unlocking these opportunities. In recent months it has become increasingly clear that his focus lies elsewhere, while his governmental role risks tarnishing the core car brand. We have therefore decided to move on from the holding, recycling the proceeds into other holdings whose strong operational progress has been overlooked amidst current market volatility.

Sector Exposure



		%
1	Information Technology	30.6
2	Consumer Discretionary	27.2
3	Communication Services	20.8
4	Health Care	8.6
5	Financials	5.9
6	Consumer Staples	3.2
7	Industrials	2.7
8	Cash	1.0

Geographic Exposure



		%
1	United States	44.5
2	China	18.4
3	Netherlands	6.5
4	Brazil	5.8
5	Sweden	4.3
6	Singapore	3.9
7	Canada	3.6
8	South Korea	2.8
9	Taiwan	2.4
10	France	2.1
11	Others	4.7
12	Cash	1.0

As well as cash in the bank, the cash balance includes unsettled cash flows arising from both shareholder flows and outstanding trades. Therefore, a negative balance may arise from timing differences between shareholder flows and security trading, and does not necessarily represent a bank overdraft.

Top Ten Holdings

Stock Name	Description of Business	% of Portfolio
Amazon.com	E-commerce, computing infrastructure, streaming and more	6.5
Netflix	Streaming platform	4.6
NVIDIA	Designer of Graphics Processing Units and accelerated computing technology	4.4
Spotify	Streaming platform for audible content	4.3
Meituan	Chinese online services platform	4.2
PDD Holdings	Chinese e-commerce platform focused on social commerce	3.9
Sea Limited	E-commerce, gaming and fintech platform	3.9
Shopify	Cloud-based commerce platform provider	3.6
Tencent	Technology conglomerate	3.5
Cloudflare	Web infrastructure and cybersecurity provider	3.4
Total		42.5

Voting Activity

Votes Cast in Favour		Votes Cast Against		Votes Abstained/Withheld	
Companies	3	Companies	None	Companies	None
Resolutions	33	Resolutions	None	Resolutions	None

Company Engagement

Engagement Type	Company
Environmental	Contemporary Amperex Technology Co., Limited, Coupang, Inc., Kweichow Moutai Co., Ltd., PDD Holdings Inc.
Social	BioNTech SE, Contemporary Amperex Technology Co., Limited, Coupang, Inc., Moncler S.p.A., PDD Holdings Inc., Samsara Inc.
Governance	Adyen N.V., AppLovin Corporation, BeiGene, Ltd., BioNTech SE, Kweichow Moutai Co., Ltd., PDD Holdings Inc., Samsara Inc., The Trade Desk, Inc.
Strategy	Contemporary Amperex Technology Co., Limited, Kweichow Moutai Co., Ltd., Netflix, Inc., Samsara Inc., The Trade Desk, Inc.

For further details on company engagement please contact us. You can also find further information on how we integrate environmental, social and governance (ESG) matters into our investment approach, here.

List of Holdings

Asset Name	Fund %
Amazon.com	6.5
Netflix	4.6
NVIDIA	4.4
Spotify	4.3
Meituan	4.2
PDD Holdings	3.9
Sea Limited	3.9
Shopify	3.6
Tencent	3.5
Cloudflare	3.4
Intuitive Surgical	3.3
Adyen	3.3
ASML	3.2
MercadoLibre	3.2
Atlassian	3.0
Coupang	2.8
AppLovin	2.7
Nu Holdings	2.6
TSMC	2.4
The Trade Desk	2.3
Samsara	2.3
Hermès International	2.1
BeiGene	2.1
Kweichow Moutai	2.1
Roblox	2.0
Workday	1.9
Moncler	1.8
Dexcom	1.7
Datadog	1.7
CATL	1.6
Titan Company Limited	1.5
BioNTech	1.4
Rivian Automotive	1.1
Enphase Energy	1.1
e.l.f. Beauty Inc	1.1
Horizon Robotics	0.8
Symbotic	0.6
Joby Aviation	0.5
Reddit	0.2
Cash	1.0
Total	100.0

Share Class	Share Class Inception Date	ISIN	SEDOL	Annual Management Fee (%)	Ongoing Charge Figure (%)
Class B-Acc	10 April 2017	GB00BD5Z0Z54	BD5Z0Z5	0.62	0.65
Class B-Inc	01 May 2019	GB00BD5Z1070	BD5Z107	0.62	0.65

The table displays the primary shares classes. Other share classes may be available for those investors who have a separate arrangement. Charges will reduce the value of your investment. Please refer to the Prospectus and Key Investor Information Document for further details. The Ongoing Charges Figure ('OCF') may be lower than previous declarations as a result of a revision to how the indirect fees associated with closed-ended investment companies need to be shown. This does not necessarily mean that fund expenses have gone down rather that we have reverted to how they have been calculated until 30 June 2022 to reflect the revised Investment Association's Guidance on Disclosure of Fund Charges and Costs (July 2020, updated January 2022, revised November 2023). A more detailed Costs and Charges disclosure is available upon request.

MSCI	Source: MSCI. MSCI makes no express or implied warranties or representations and shall have no liability whatsoever with respect to any MSCI data contained herein. The MSCI data may not be further redistributed or used as a basis for other indexes or any securities or financial products. This report is not approved, endorsed, reviewed or produced by MSCI. None of the MSCI data is intended to constitute investment advice or a recommendation to make (or refrain from making) any kind of investment decision and may not be relied on as such.

Additional Geographical Location Information

Israel: This Report, as well as investment in the Fund described herein, is directed at and intended for Investors that fall within at least one category in each of: (1) the First Schedule of the Israeli Securities Law, 1968 (“Sophisticated Investors”); and (2) the First Schedule of the Investment Advice Law (“Qualified Clients”).

The Fund’s share price can be volatile due to movements in the prices of the underlying holdings and the basis on which the Fund is priced.

As with any investment, the clients’ capital is at risk. Past performance is not a guide to future returns.

Throughout the report all figures are rounded, so any totals may not sum. Not all stocks mentioned may be held by the portfolio.

All information as at 31 March 2025 and source is Baillie Gifford & Co unless otherwise stated.

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